

Overview

Target Industries



Total AUM
\$1,600M+



Current Fund
\$750M (Fund III)



Investments
21 Platforms
39 Add-Ons



GP Commitment
\$75M (Fund III)

Business Services

Infrastructure Services

Industrials

Tech-Enabled Services

Technology

Specialty Manufacturing

Aerospace & Defense

Energy Services

Consumer Products & Services

Investment Criteria

Family & Founder Owned Businesses

Control Investments

\$5M - \$30M EBITDA

\$30M - \$75M Equity Checks

US & Canada HQ

Strong Management Teams

Meaningful Equity Rollover

History of Revenue Growth

Partnership Approach

- Prioritize growth through alignment of strategic initiatives and add-on acquisitions; conservative capital structure
- Current management team continues to lead the business; significant option plan for key employees
- Meaningful rollover of equity from sellers/management into the same security as Tower Arch

About Tower Arch

Tower Arch Capital is a Salt Lake City, Utah-based middle market private equity firm focused on alignment with management teams and sellers with a partnership first mentality. Tower Arch was founded in 2013 and is currently investing from a \$750M fund. Tower Arch G.P. is the largest investor across the three funds, followed by former management teams.

Tower Arch has been recognized on **Inc's List of Founder-Friendly Investors** for all five years since the list's inception. (2019, 2020, 2021, 2022, 2023)*



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Portfolio


Business Services



Albuquerque, NM

Specialty AV systems and electrical service providers

Seeking Add-Ons




Salt Lake City, UT

Telecommunication consulting and voice/data network provider



Chantilly, VA
Exited 2020

Audio-visual and communication integration services



Salt Lake City, UT


Human resources outsourcing & staffing services



Glendale Heights, IL

Tech-enabled global logistics for ecommerce companies


Infrastructure & Industrial Services



Minot, ND


Production chemicals services for energy companies

Seeking Add-Ons




New Braunfels, TX
Exited 2019

Communication infrastructure services



Mesquite, TX
Exited 2021

Communication and utility infrastructure services



San Antonio, TX

Directional drilling infrastructure for energy, water & renewables



Louisa, VA

Communication and utility infrastructure services

Seeking Add-Ons


Infrastructure & Industrial Services



Syracuse, NY

Communication and utility infrastructure services

Seeking Add-Ons



Hudson, WI

Communication and utility infrastructure services

Seeking Add-Ons



Ridgewood, NJ

Advertising technology for online publishers

Seeking Add-Ons

Technology Services



Las Vegas, NV

Outsourced & managed IT services

Seeking Add-Ons



Atlanta, GA
Exited 2018

Software engineering and consulting services

Consumer Products and Services



Salt Lake City, UT
Exited 2021

Consumer footwear products design and drop shipping



New York, NY
Exited 2023


Innovative infant & child feeding solutions for busy moms



Dallas/Fort Worth, TX

Patent luxury glass folding patio door systems design & manufacturer

Seeking Add-Ons



West Jordan, UT

Promotional products supplier (lanyards, gifts, accessories)




Woodland, WA

A&D design, engineering, and mfg. including air medical and military

Seeking Add-Ons

Other



Ramsey, NJ
Exited 2019

Esoteric pathology laboratory testing services